



Measurement & Benchmarking Program Fees

For all healthcare facilities that join MMI's Measurement & Benchmarking program between January 1, 2008 and December 31, 2008, the following fees and charges have been established.

Enrollment \$500.00 One time only, each facility

- Program Implementation Manual & all necessary forms
- Patient Education/Empowerment samples

Measurement & benchmarking - analysis & reports: Each hospital chooses one of the following plans (please pick a plan in addition to enrolling in our program):

Plan I \$1,000.00 Annual charge

Measuring your **entire facility as one unit**

- One monthly report for facility
- Aggregate data

Plan II \$2,000.00 total Annual charge

Measuring **1 – 5** in-patient units (incl. ER)

- One monthly report for each unit
- Aggregate data for each unit type

Plan III \$500 per unit Annual charge

Measuring **6 – 10** in-patient units (incl. ER)

- One monthly report for each unit
- Aggregate data for each unit type

Plan IV \$475 per unit Annual charge

Measuring **11-20** in-patient units (incl. ER)

- One monthly report for each unit
- Aggregate data for each unit type

Plan V \$450 per unit Annual charge

Measuring **21 or more** in-patient units (incl. ER)

- One monthly report for each unit
- Aggregate data for each unit type

Plan VI Specific case basis Specific case basis

Measuring **any number of out-patient units** (*except* ER)

- One monthly report for each unit
- Aggregate data for each unit type

Please note for "pilot programs" and other special, non-annual contracts, fees are negotiated for each case.

Cost Comparison: ICP Observation vs. Product Volume Measurement

ICP PLAN

Background: RN / ICP Salary

- U.S. median base salary: \$65,911, or, \$32.00/hr
- U.S. median salary + benefits: \$95,827, or, \$46.00/hr

Scenario I: Observation

- ICP performs observation 3 hrs. weekly, one hour in three different units
- 3hrs | 3 units @ \$32.00/hr rate = \$96.00 weekly, \$4608.00 yearly
- Outcome: 3 units observed for 3 hours weekly will provide you with ~1% activity on a unit
- **Total cost: \$4608** – does not include report preparation nor benchmarking against other facilities

Scenario II: Product Volume measurement (MMI's Measurement & Benchmarking Program)

- Same three units as above scenario
- Product volume is measure 24 hrs / 7 days
- MMI Enrollment \$500.00 plus measurement for three units under Plan II: \$2,000.00
- Hours of ICP time to conduct program: 3hrs - \$96.00
- **Total cost: \$2,596** includes enrollment, measurement & benchmarking, and monthly ICP hours to conduct program

Comparisons

	<u>Observation</u>	<u>Product Volume – MMI</u>
3 units	\$4,608.00	\$2,596.00 (same cost for 1-5 units)
4 units	6,656.00	2,596.00
8 units	13,312.00	4,596.00
12 units	19,968.00	6,296.00
21 units	36,608.00	10,496.00

“DATA COLLECTOR TEAM” PLAN

Background: Data Collectors & ICP Salary

- Monthly observation using hourly data collectors at \$10.00 / hr
- Supervision of data collectors by ICP – 4hr monthly @ \$32 / hr
- Does not include ICP hours for report preparation / benchmarking / training

Same Scenarios as Above

Comparisons

	<u>Cost</u>	<u>Product Volume – MMI</u>
4 units	\$3,456.00	\$2,5696.00 (same cost for 1-5 units)
8 units	5,376.00	4,596.00
12 units	7,296.00	6,296.00
22 units	12,096.00	10,496.00